# A Guide to Understanding Your Brokerage Account Statement



#### Introduction

Few documents allow you to monitor your financial activity as closely as your brokerage account statement. This report provides you with a snapshot of all relevant information regarding your portfolio. Whether tracking deposits or withdrawals, reviewing the performance of your annuities or simply keeping an eye on your debit card activity, your brokerage account statement acts as your financial diary.

The important nature of this statement makes it imperative that you are able to both navigate and understand this document. This guide will provide you with the steps necessary to review and familiarize yourself with your statement's features and benefits.

Note: The images appearing in this document are of statements viewed online.

# Make a Powerful Choice: Electronic Delivery

Conservation of resources has become an important initiative across the globe. Support efforts to go green by choosing electronic delivery of your brokerage account statements, trade confirmations and other eligible account communications. Available through a password-protected website, electronic delivery provides convenience and increased security over paper documents. Once enrolled, you'll be able to view, download and print your account communications from just about any computer, all at your convenience. An email will notify you when communications are available to view, and you can change your delivery preferences at any time.

Make the move to electronic delivery today. Contact your advisor or financial organization to learn how to access your account communications electronically.

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Consolidated Account Summary

Your Financial Consultant: Robert "Contact" Representative Phone: (999) 999-9999 Primary Account Number: 999-99999 Investor Identification: 99999999999 Period Ending: 01/31/2017

JOHN Q. PUBLIC 1234 TOWNLINE STREET APT. #1234 SOMEWHERE, MA 00000-0000

Summary of Acc	ounts							
Description	Account Number	Name		Year-End % of Assets		us Month % of Assets		t Month % of Assets
Roth IRA Account	999-999999	JOHN Q. PUBLIC	208,027.01	32.32%	208,027.01	32.32%	214,427.77	32.53%
Brokerage Account	999-999999	JANE Q. PUBLIC	198,800.64	30.88%	198,800.64	30.88%	203,036.88	30.81%
IRA Account	999-999999	IRA FBO JANE Q. PUBLIC	236,862.87	36.80%	236,862.87	36.80%	241,606.97	36.66%
Total			£442 400 F0	400.000	**** *** ***	400 000	C150 074 10	400.000

Asset Summary						
	٠.	Percent	Asset Type	Prior Year-End	Last Period	This Period
		1%	Cash, Money Funds, and Bank Deposits	1,582.53	1,582.53	1,686.61
( <b>/</b> )		5%	Equities	33,393.41	33,393.41	33,729.91
1		94%	Mutual Funds	608,714.58	608,714.58	623,655.10
		100%	Accounts Total (Pie Chart)	\$643,690.52	\$643,690.52	\$659,071.62
		Please review	y your allocation periodically with your Financial Consultant.			

Portfolio at a Glance		
	This Period	Year-to-Date
BEGINNING ACCOUNT VALUE	\$643,690.52	\$643,690.52
Deposits (Cash & Securities)	400.00	400.00
Dividends, Interest and Other Income	104.08	104.08
Net Change in Portfolio	14,877.02	14,877.02
ENDING ACCOUNT VALUE	55557,0741,692	505940741692
Estimated Annual Income	\$1,204.23	



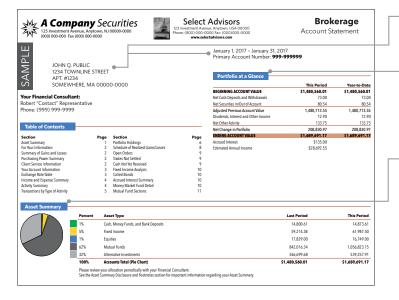
# **Consolidated Account Summary Sections**

# -Summary of Accounts

If you are enrolled in SelectLink\*, this section lists each of the linked accounts, including the account description, the account number and the registration of each account. SelectLink is a complimentary service that allows you to link all of your accounts that share the same mailing address. To sign up for SelectLink, contact your advisor or financial organization. The value of each account, the percentage of total assets for each account and the entire market value (or net worth) of all accounts included in the Consolidated Account Summary are also listed.

# -Asset Summary

Here you will find a summary of your portfolio holdings in linked accounts by asset class. The market value (based on prices as of the last day of the statement period) of each asset class and the percentage of the account it represents are displayed. The sum of market values for each asset class represents the net value of your portfolio. In addition, a pie chart will be displayed illustrating asset allocation if at least two asset classes equal 2.5 percent or greater of the total account value.



#### Account Information

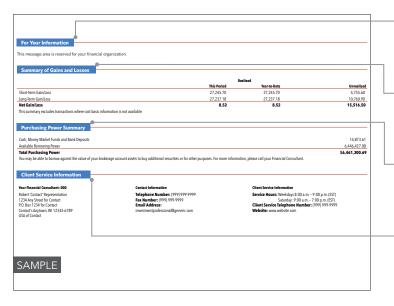
Your account number and the statement period appear on the top right. Your name and address appear on the top left.

#### Portfolio at a Glance

The beginning and ending account values for the current statement period and an explanation of the changes in the value of your account appear here. A summary of your account activity including cash deposits, cash withdrawals, dividends and interest, fees and changes in account value are also present.

# Asset Summary

Here you will find a summary of your portfolio holdings by asset class. The market value (based on prices as of the last day of the statement period) of each asset class and the percentage of the account it represents are displayed; the sum of market values for each asset class represents the net value of your portfolio. A pie chart will also be displayed illustrating asset allocation if at least two asset classes equal 2.5 percent or greater of the total account value.



#### For Your Information

Important messages and notices from your financial organization, such as industry-related topics, regulatory announcements, and information regarding new solutions, will appear in this section.

# Summary of Gains and Losses

For investors with gains and losses on their statements, information may be included here that displays a summary of unrealized and realized gains and losses.

# Purchasing Power Summary

A breakdown of your total purchasing power, including a listing of your available cash and money market mutual funds, as well as your current borrowing power, appear here.

#### -Client Service Information

Specific information about your financial organization, such as your advisor's name and address, service hours and other information, will appear in this section.



### -Your Account Information

The default tax lots disposition methods for your account are displayed in this section. For information about all available methods, or to change your default selections, please consult your tax or financial advisor.

You will also find information regarding your e-delivery selections, investment objectives, interested parties that have received a copy of your statement, and any portfolio managers associated with the account.

For retirement accounts, your prior year-end fair market value is displayed in this section.

# Exchange Rate Table and Global Cash

This section will only appear if there are non-USD securities and/or cash in your account. The Exchange Rate Table shows exchange rates—as of the statement date—for all currencies, or underlying securities, held in an account. Global Account Cash shows balances—as of the statement date—of all currencies held in the account and the U.S. dollar equivalent.

#### Income and Expense Summary Non Taxable Dividend Income 5.50 Other Dividends 7.40 0.00 0.00 Total Dividends, Interest, Income and Expenses \$12.90 \$0.00 \$12.90 55.53 55.53 0.00 Long-Term Capital Gain Distributions 0.00 0.00 Short-Term Canital Gain Distribution 78.22 0.00 78.22 Total Distributions \$133.75 \$0.00 \$133.75 \$0.00

Activity Summary (All amounts show	vn are in base currency)					
	Credits This Period	Debits This Period	Net This Period	Credits Year-to-Date	Debits Year-to-Date	Net Year-to-Dat
Securities						
Securities Deposited	80.54	0.00	80.54	80.54	0.00	80.54
Total Securities	\$80.54	0.00	\$80.54	\$80.54	\$0.00	80.54
Dividends and Interest	\$12.90	\$0.00	\$12.90	\$12.90	\$0.00	\$12.90
Distributions	\$133.75	\$0.00	\$133.75	\$133.75	\$0.00	\$133.75
Cash						
Deposits	73.00	0.00	73.00	73.00	0.00	73.00
Total Cash	\$73.00	\$0.00	\$73.00	\$73.00	\$0.00	\$73.00
Totals	\$300.19	\$0.00	\$300.19	\$300.19	\$0.00	\$300.19

#### SAMPLE

# -Income and Expense Summary

A summary of dividends, interest, expenses or distributions posted during the current statement period and year-to-date totals are posted here. For your convenience, the income or expense is categorized as taxable or non-taxable and summarized by type.

# -Activity Summary

All activity since the previous statement is listed for each account, including net amounts of all security transactions, income, deposits, withdrawals and opening and closing balances.



January 1, 2017 - January 31, 2017

#### Transactions by Type of Activity

Process/ Settlement	Trade/ Transaction							
Date	Date	Activity Type	Description	Quantity	Price	Accrued Interest	Amount	Curren
Securities 1	Withdrawals	and Deposits						
01/05/17		YOUR ASSETTRANSFERRED ABC	ABC Co	1.1408			80.54	USD
Total Secur	ities Withdra	awals and Deposits				\$0.00	\$80.54	USD
Dividends	and Interest							
01/03/17		CASH DIVIDEND RECEIVED	BCD Security				7.40	USD
BCD								
01/03/17		CASH DIVIDEND RECEIVED DEF	DEF Security				5.50	USD
Total Divid	ends and Int	erest				\$0.00	\$12.90	USD
Distributio	ns							
01/03/17		LONG TERM CAPITAL GAIN DISTRIBUTION REIT	ABC REIT SHARES				55.53	USD
01/03/17		SHORTTERM CAPITAL GAIN DISTRIBUTION REIT	ABC REIT SHARES				78.22	USD
Total Distri	butions					\$0.00	\$133.75	USD
Cash Witho	Irawals and I	Deposits						
01/03/17		YOUR ASSETTRANSFERRED USD999997	FROM A/C 888-888888 Trust Account				73.00	USD
Total Cash	Withdrawals	and Deposits				\$0.00	\$73.00	USD
Total Value	of Transaction	ons				\$0.00	\$300.19	USD

SAMPLE

The price and quantity displayed may have been rounded.

### **Transactions Section**

All financial transactions since the last statement period are displayed in this section, and will be ordered by type of activity, date sequence or CUSIP (not shown). Your financial organization determines how this section appears on your statement. For more information, please consult your advisor.

Portfolio Holdi	ngs								
Opening Date	Quantity	Account Number	Activity Ending	Opening Balance	Closing Balance	Accrued Income	Income This Year	30-Day Yield	Current Yield
CASH, MONEY FUNDS, I Cash Balance	AND BANK DEPOSI	TS 1.00% of Portfol	io	630.89	703.89				
Money Market Funds									
CASH ACCT TRUST TAXFRE									
12/31/16	14,169.720	N/A	01/31/17	14,169.72	14,169.72	0.03	0.09	N/A	N/J
Total Money Market Fu				\$14,169.72	\$14,169.72	\$0.03	\$0.09		
TOTAL CASH, MONEY	FUNDS, AND BA	NK DEPOSITS	\$	14,800.61	\$14,873.61	\$0.03	\$0.09		
Date Acquired	Quantity	Unit Cost	Adjusted Cost Basis	Market Price	Market Value	Unrealized Gain/Loss	Accrued Interest	Estimated Annual Income	Estimated Yield
FIXED INCOME 4.00%	of Portfolio (In Mat	urity Date Sequence)							
Corporate Bonds									
ABC MARITIME FINL HOD			Security Identifi	er: 999999999					
0.000% 09/01/15 REG DT MOODY RATING AAA S&P		E							
05/06/16 *,3,12	63,000.000	94.3793	59,459.02	98.3928	61,987.50	2,528.48	135.00	810.00	1.30%
			Original Cost Basis: \$	59,459.02					
Total Corporate Bonds	63,000.000		\$59,459.02		\$61,987.50	\$2,528.48	\$135.00	\$810.00	
TOTAL FIXED INCOM	E 63,000.000		\$59,459.02		\$61,987.50	\$2,528.48	\$135.00	\$810.00	
Date Acquired	Quantity	Unit Cost	Cost Basis	Mark	ket Price	Market Value	Unrealized Gain/Loss	Estimated Annual Income	Estimated Yield
EQUITIES 1.00% of Por	rtfolio								
Common Stocks									
ABC CO				ecurity Identifier: ABC					
Dividend Option: Cash				CUSIP: 123456789					
12/08/16 *	235.000	60.6460	14,251.88		2730	16,749.00	2,227.12	510.84	4 3.05%
Total Common Stocks			\$14,251.88 \$14,251.88			\$16,749.00	\$2,227.12	\$510.84	4

### Portfolio Evaluation Service® Sections

# Portfolio Holdings

This section includes all settled positions. For investors with enhanced portfolio reporting, tax-lot information is provided for easy tracking of cost basis and gain and loss information. Monthly statements will include an expanded Portfolio Holdings section indicating dates acquired, original cost basis, current price and unrealized gains and losses for all current holdings. For bonds, the statement reflects both original and adjusted cost basis (adjusted for principal paydowns and any accretion or amortization on premium or discounted bonds).

Schedule of Realized	d Gains and Lo Date Disposed	Osses Curren  Date Acquired	t Period  Designation	Disposition Method / Transaction	Quantity	Proceeds	Cost Basis	Realized Gain/Los
Short Term								
BCD Security Security Identifier: XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	01/20/17	06/28/16	Covered	Last In First Out / SELL	1,500.000	81,601.65	54,355.95	27,245.70
Total Short Term						81,601.65	54,355.95	27,245.70
Long Term								
ABC Security								
Security Identifier: YYYYYYY	01/20/17	11/20/06	Noncovered*,1	Last In First Out / SELL	2,000.000	78,979.23	102,907.00	-23,927.77
	01/20/17	10/03/06	Depreciated Gifted*,1	Last In First Out / SELL	6,200.000	244,835.60	264,321.50	-19,485.90
	01/20/17	12/01/05	Noncovered*,1	Last In First Out / SELL	9,400.000	371,202.36	384,366.00	-13,163.64
Total					17,600.000	695,017.19	751,594.50	-56,577.31
BCD Security	01/20/17	05/19/15	Covered	Last In First Out / SELL	2,500.000	136,002.75	106,662.62	29,340.13
Security Identifier: XXXXXXXXXXX								
Total Long Term						831,019.94	858,257.12	-27,237.18
Total Short and Long Term	1					912,621.59	912,613.07	8.52

#### Schedule of Realized Gains and Losses

For investors with enhanced portfolio reporting, information regarding cost basis and realized gains and losses on closed positions (as of the trade date) for the current statement period or year-to-date is listed here. Buy transactions, sell transactions, instruments that mature and option expirations are displayed, among other transaction types. Also, as a result of IRS cost basis reporting requirements, the cost basis method, or tax lot disposition method used, will appear.





# -Open Orders

Orders that were not fully executed as of the close of business on the last day of the statement period are listed here. Limit and current price, as well as additional information for each security, are shown as of the statement date.

#### -Trades Not Settled

Pending trades that have not yet settled for your account are displayed here along with the transaction details for these trades.

### Cash Not Yet Received

Pending payments for dividends, interest and other cash distributions not yet posted to your account are displayed here.

#### SAMPLE Fixed Income Analysis **Bond Quality Bond Maturity Schedule** % of Bond Bond Quality Market Value Market Value Market Value 727.746.25 1 to 6 months 573.552.85\* 8% 6 158 059 70 7 to 12 months 264 154 50\* 4% 141.309.60 1 to 5 years 2.243.575.45\* 31% 6 to 10 years Not Pater 289 420 50 3.793.943.65 51% 7.316.536.05 Over 10 years 441 309 60 6% 100% 7.316.536.05 Percentages of bond market values are rounded to the nearest whole percentage Bond quality ratings reflect Moody's or Standard and Poor's ratings. Bonds may be rated by other services. Bonds that are in default are not included. Please refer to your Portfolio Holdings section. \* Bonds which are pre-refunded to the call date, reflect the call date in place of the maturity date Called Bond Security Description Call Price 02/09/2017 XYZ MUNI BOND 10.000.000 10.000.000 100.0000 Accrued Interest Summary Accrued Interest Paid Municipal Bond Total Accrued Interest Paid \$0.00 \$135.00 \$0.00 \$135.00 Money Market Fund Detail Activity Type Sweep Money Market Fund Current Yield: 0.14% Activity Ending: 01/31/17 14 607 57 14 607 57 Onening Balance 01/03/17 135.77 14 743 34 MONEY FUND PURCHASE 01/11/17 Withdrawal MONEY FUND REDEMPTION -135.77 \$14,607.57 Closing Balance **Total All Money Market Funds** \$14,607.57

# Fixed Income Analysis

Here you will find a numerical and graphic breakdown of your fixed income securities as rated by Moody's Investor Service or Standard & Poor's, along with a maturity schedule of your bond investments. Negative values are not included in the pie chart.

#### -Called Bonds

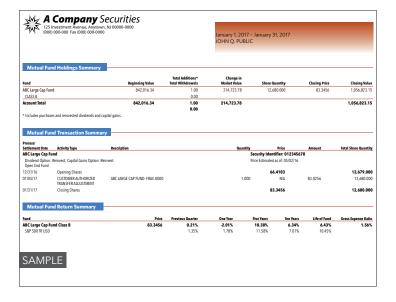
This section provides a list of bonds that have already been called, on a full or partial basis.

# -Accrued Interest Summary

The accrued interest paid or received, resulting from the purchase or sale of fixed income securities that occurred during the current statement period and year-to-date, appears here.

# -Money Market Mutual Fund Detail

Here you will find the opening and closing balances, as well as daily money market mutual fund activity presented in date sequence. If you hold more than one money market mutual fund, each fund's activity is listed separately.



### **Mutual Fund Sections**

The optional Mutual Fund sections are an alternative method of displaying information on Mutual Funds held in your account. In addition to separating transactions by fund, a performance return summary along with benchmark data and sales charges/gross expense ratios will also display.

#### Retirement Account Transactions Distributions -9.000.00 -39.350.00 Total Distributions \$0.00 -\$39,350,00 -\$9,000.00 -\$9,000.00 Federal Tay Withheld on Distributions -2.250.00 -2.250.00 -9.372.50 Total Federal Tax Withheld -\$2,250.00 -\$2,250.00 \$0.00 -\$9,372.50 State Tay Withheld on Distribution State Tax Withheld -180.00 -601.00 Total State Tax Withheld -\$180.00 -\$180.00 \$0.00 -\$601.00 Total Tax Withheld on Distributions -\$2,430.00 -\$2,430.00 \$0.00 -\$9.973.50

NOTE: The amounts shown in the Year-to-Date columns are apprepate amounts of all transactions conducted for a particular transaction type.

SAMPLE

#### Retirement Account Section

#### Retirement Account Transactions

If you have a retirement account for which Pershing serves as the custodian or servicing agent, this section provides information for the current statement period and year-to-date. Specific contribution and distribution transactions are displayed by type. Total contributions and distributions, as well as federal and state taxes withheld, are displayed for the various retirement account types. For tax reporting requirements, the year-to-date totals are also featured along with the previous tax year's activity.



According to our records, you are equipled under feefent last law to bid an annual minimum distribution from your referenent account. Required minimum distributions (RMD) quality begin in the year you such the age of 70% of 10% of 10

Disclaimers and Other Important Information Regarding Your Required Minimum Distribution Summary



# Required Minimum Distribution Summary

If you are age 70½ or older by the end of the calendar year and have a retirement account for which Pershing serves as the custodian or servicing agent, this section will appear. It displays the prior year-end fair market value, the calculation factor, the Internal Revenue Service required minimum distribution amount for the current year, the amount withdrawn year-to-date for the current year and the remaining amount to be withdrawn for the current year.

Note: Pershing does not offer tax or legal advice. Please consult your tax advisor concerning the impact of this change on your specific circumstances.

#### Additional Information

Your brokerage account statement is a vital tool in managing your financial stability, and we encourage you to review it whenever possible. Your personal statement will include only the sections that are relevant to your accounts and may not include all of the sections described in this guide. This particular sample brokerage account statement is designed to reflect a large number of potential situations. It is not intended to recommend any specific security or asset allocation.

Please use this guide to assist you in navigating this important document. If you have any questions or comments, contact your advisor or financial organization.

